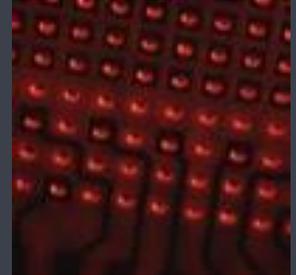




BIOGRAPHY
Roy Lewis

**BUILDING
HIGH PERFORMANCE
SALES TEAMS**



EXPERIENCED

- Over \$1.5B in top-line revenue contributions to his clients.

INNOVATIVE

- Develops new and competitive approaches to sales talent acquisition.

RESPECTED

- Industry wide respect as a trusted advisor, coach and mentor.

INSIGHTFUL

- Innate ability to understand what motivates performance.

EFFECTIVE

- Successful metrics-based proprietary recruiting methodology.



Roy Lewis is a distinguished search consultant and trusted advisor with over 21 years of experience building high performing sales teams for growth oriented start-ups and leading technology firms. Since founding Lewis Consultants in 1998, Roy has hired successful leaders that have contributed over \$1.5B in top-line revenue growth for his clients. They include well-recognized technology start-ups and high growth technology manufacturers and venture capital firms. Roy’s success comes from his ability to understand and match corporate culture to individuals who will thrive in those environments.

He has developed a recruiting methodology for talent acquisition that includes proprietary skills and personality evaluations. He developed a scoring system where he uses metrics to measure a variety of sales performance strengths to rank and score talent.

Roy currently is an IT Advisory Board Member of First Interview, the largest network of independent Sales and Marketing Recruiters in the world. This gives him the ability to expand his network to develop strategic relationships with other highly ranked sales recruiting experts, focused on the same technology sector.

Before founding Lewis Consultants, Roy began his executive search career in 1995 at Management Recruiters International (MRI), where he developed a peer following through his many well-recognized achievements. At MRI, Roy was ranked as a top performer out of 4,000 search consultants/recruiters nationwide. As a leader at MRI, Roy participated in panel discussions as a recruiting expert, where he developed creative ways to recruit and rank industry talent.

Roy can quickly adapt and change in a fast-paced technology-influenced world. Roy graduated from Adelphi University with a B.A. in communications. He currently lives in New York City with his wife and two children.

AREAS OF EXPERTISE

- EXECUTIVE SEARCH
- SALES TEAM BUILDING
- SOFTWARE/
INFRASTRUCTURE
TECHNOLOGY COMPANIES