



SEARCH-LIGHT PARTNERS



Search-Light Partners is a specialized executive search firm with over 25 years of experience that focuses on the technology sector in North America. We have been providing Senior Executive Leaders in the C-suite, including CROs, CEOs, CMOs, and CTOs, as well as other Key Executives to build high performance sales teams for early-stage and later-stage startups across all technology sectors. We work with venture capital and private equity-backed firms, their partners, and their emerging technology portfolio companies providing them with high-impact leaders to drive significant revenue growth. Our deep network of industry contacts, strategic partners and board advisors allows us to provide other value-added services that can't compete with traditional search firms.

DIFFERENTIATORS

- \$2 billion in top line revenue growth generated for our clients.
- 25 years of industry network contacts.
- Our placement ratio is an average of 3:1 interview to hire.
- Average 4 weeks' time to fill that increases economic impact.
- Strong track record with over 800+ sales executives hired.
- Competitive Contingency, Exclusive Contingency and Retainer Model options.
- We limit your exposure with performance guarantees to help you mitigate the risk.
- Streamline a process with weekly stats and reviews to ensure that there are no surprises.
- Reduced cost per hire with discounts provided on multiple searches.
- Value-add services in writing compensation plans and job specifications, developing sales strategy, optimization and initiatives, quotas, etc.
- Proven search methodology to rank and score talent that insures the right cultural fit.